1	
2	STATE OF NEW YORK CITY OF YONKERS
3	X
4	Minutes of The City of Yonkers YEDC October 29, 2019 - 9:30 A.M.
5	At
6	470 Nepperhan Avenue, Suite 200 Yonkers, New York 10701-3892
7	X
8	
9	BEFORE:
10	WILSON KIMBALL - SECRETARY MELISSA NACERINO - BOARD MEMBER CECILE SINGER - CHAIRPERSON
11	PETER KISCHAK - BOARD MEMBER
12	YEDC STAFF:
13 14	JAIME MCGILL - IDA EXECUTIVE DIRECTOR MARY LYRAS - IDA/YEDC CHIEF FISCAL OFFICER
15	PRESENT:
16	KARLY GROSZ, ESQ - YEDC COUNSEL JIM CILIBERTI - ACCOUNTANT
17	OIM CILIBERII - ACCOONIANI
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1	PROCEEDINGS				
2	MS. SINGER: I call the board				
3	meeting of the Yonkers Economic				
4	Development Corporation to order.				
5	The first order of business is the				
6	roll call.				
7	MS. LYRAS: Good morning.				
8	Mayor Spano is excused.				
9	Cecile Singer.				
10	MS. SINGER: Here.				
11	MS. LYRAS: Peter Kischak.				
12	MR. KISCHAK: Here.				
13	MS. LYRAS: Wilson Kimball.				
14	MS. KIMBALL: Here.				
15	MS. LYRAS: Melissa Nacerino.				
16	MS. NACERINO: Here.				
17	MS. LYRAS: We have a quorum.				
18	MS. SINGER: The next order of				
19	business is the minutes for the				
20	July 31st and August 15th meetings.				
21	MS. KIMBALL: I will make a				
22	motion, Cecile.				
23	MS. NACERINO: Second.				
24	MR. KISCHAK: Second.				
25	MS. SINGER: Any objections?				

1	PROCEEDINGS			
2	The motion is carried.			
3	And the next order of business			
4	our financials for July, August and			
5	September of 2019, which I'll read			
6	for you			
7	MS. LYRAS: For the months of			
8	July, August and September, we			
9	received approximately \$556,000 in			
10	fees closing on various projects and			
11	refinances.			
12	Our cash on hand as of			
13	September 30th is \$2.8 million, and			
14	we have our accountant on hand if			
15	anyone has any questions.			
16	MS. SINGER: Are there any			
17	questions?			
18	MR. KISCHAK: I have no			
19	questions.			
20	MS. SINGER: If there's no			
21	questions, may I have a motion.			
22	MS. KIMBALL: Motion.			
23	MR. KISCHAK: Motion.			
24	MS. SINGER: It's carried. Any			
25	objections?			

1	PROCEEDINGS
2	And now the 2020 budget
3	proposal.
4	MS. MCGILL: Are there any
5	questions on the budget or do we want
6	to
7	MS. SINGER: On the 2020 YEDC,
8	do you have any explanation?
9	MS. MCGILL: So again, we have
10	a healthy stream of revenues in our
11	pipelines we projected here. If you
12	recall, a couple of years ago we went
13	to a bare bones expenses on YEDC
14	because we had no cash.
15	So this year we were able to
16	finally restore some of those
17	expenses that we scaled back on last
18	year, so that's reflected here on the
19	budget. It's a very minimal budget.
20	MS. SINGER: I had a question
21	about the development fees.
22	MS. MCGILL: For the revenue
23	line?
24	MS. SINGER: Yes.
25	MS MCGILL. That is comprised

1	PROCEEDINGS				
2	of a pipe line of several projects				
3	that we expect to put through this				
4	year.				
5	MS SINGER: And the Larkin				
6	garage, what is that? We had it in				
7	the 2019. It's not in the two				
8	thousand				
9	MS. MCGILL: So that structure				
10	has been unwound. But because we				
11	showed it in 2019, we just show it as				
12	a null line in 2020.				
13	So next year you want to see				
14	that because it's been unwound,				
15	there's no longer liability. It will				
16	come				
17	MS. SINGER: So it will be				
18	gone				
19	MS. MCGILL: Right.				
20	MS. SINGER: And the revenue				
21	fee September 30th variants, do you				
22	have that? It must be back in the				
23	other that was one of mine. Can				
24	you explain there, there's something				
25	about Ridge Hill too funding.				

1	PROCEEDINGS
2	MS. MCGILL: In the financials?
3	MS. SINGER: Yes.
4	MS. LYRAS: Earlier in the year
5	we closed on a refinance for them.
6	MS. SINGER: So what that was
7	what's that
8	MS. LYRAS: That wasn't part of
9	these financials. But as the year to
10	date, it's part of our year to date
11	income number.
12	MS. SINGER: All right. On the
13	old financials, as long as we're
14	going back, the marketing increase
15	you know, there was a very large
16	increase in marketing in the funds
17	allocated for marketing.
18	MS. MCGILL: So we went back
19	and just restored, like I said, a
20	couple of years ago so we took away
21	all of the expenses except for the
22	essentials like our audit, we removed
23	any
24	MS. SINGER: So this is a
25	restoration.

1	PROCEEDINGS
2	MS. MCGILL: Just a
3	restoration, correct.
4	MS. KIMBALL: Does this reflect
5	the amount that the YEDC is going to
6	get from the bond issuance of the
7	school?
8	MS. MCGILL: No, it doesn't
9	have any school projections in the
10	record.
11	MS. KIMBALL: Didn't we get
12	notified by Michael about some
13	spinoff from issuing bonds for the
14	school?
15	MS. MCGILL: I don't know. And
16	I don't know if we were secure enough
17	that anything was going to close
18	here. I know that the YEDC needs to
19	play a part in that.
20	MS. KIMBALL: Let me find out.
21	I thought it was sizeable.
22	(Whereupon, a short recess was
23	taken.)
24	MR. CURT: Good morning.
25	Michael Curti Harris Reach There

1	PROCEEDINGS
2	was a question about the bond
3	issuance for the school?
4	MS. KIMBALL: Yes.
5	MR CURTI: Yes. The YEDC
6	charges a one percent fee up to a
7	number of bonds that will be sold.
8	Right now the bond number is
9	approximately \$41 million. So the
10	fee will be approximately 400,000.
11	MS. KIMBALL: And when will
12	those be issued or whatever.
13	MR. CURTI: The closing is
14	supposed to happen on the 13th, but
15	then funding is supposed to occur on
16	the 14th.
17	MS. MCGILL: Is that a charter
18	school?
19	MS. KIMBALL: Yeah, that's in
20	here.
21	MS. MCGILL: So that's in here
22	MS. KIMBALL: Yeah, that's in
23	here.
24	MS. SINGER: Any other
25	guestions?

1	PROCEEDINGS
2	MR. KISCHAK: Where is that
3	charter school?
4	MS. KIMBALL: It's on Lamartine
5	and Broadway. It's the high school.
6	The current school is just a lower to
7	middle. And then they bought the old
8	church and they're knocking it down
9	and making a high school.
10	MR. KISCHAK: Is that where
11	that Catholic school was down there?
12	MR CURTI: Yes.
13	MS. KIMBALL: The Charter
14	School of Excellence.
15	MS. SINGER: That's the charter
16	school.
17	MR. KISCHAK: Right, yeah.
18	MR. CURTO: On the property is
19	this church. There is a former
20	convent and also a school.
21	MR. KISCHAK: Right.
22	MS. KIMBALL: Yeah.
23	MS. SINGER: Are there any
24	further questions? No further
25	questions.

1	PROCEEDINGS			
2	May I have motion.			
3	MS. KIMBALL: Motion.			
4	MS. NACERINO: Second.			
5	MS. SINGER: For the 2020			
6	budget and three year budget plan,			
7	are there any objections?			
8	The motion is carried.			
9	Are there any legal updates, do			
10	you have any legal updates?			
11	MR. CURTI: No legal updates			
12	from transaction counsel.			
13	MS. SINGER: Same thing?			
14	MS. MCGILL: Nothing on our			
15	end.			
16	MS. SINGER: Is there any other			
17	business?			
18	Does anyone have any questions?			
19	MS. KIMBALL: Motion to			
20	adjourn.			
21	MR. KISCHAK: Second.			
22	MS. SINGER: The meeting is			
23	officially adjourned.			
24	(Whereupon, at 9:33 A.M., the			
25	meeting was adjourned.)			

1	PROCEEDINGS
2	CERTIFICATE
3	
4	STATE OF NEW YORK)
5	: SS.: COUNTY OF WESTCHESTER)
6	
7	
8	I, NATHAN DAVIS, a Notary Public for
9	and within the State of New York, do hereby
10	certify:
11	That the witness whose examination is
12	hereinbefore set forth was duly sworn and
13	that such examination is a true record of
14	the testimony given by that witness.
15	I further certify that I am not
16	related to any of the parties to this
17	action by blood or by marriage and that I
18	am in no way interested in the outcome of
19	this matter.
20	IN WITNESS WHEREOF, I have hereunto
21	set my hand this 1st day of November 2019.
22	
23	\mathcal{V}_{10}
24	Nathan Davis
25	NATHAN DAVIS

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