

Yonkers Economic Development Corporation

BOARD MEETING

Preliminary
AGENDA
December 28, 2022
At
11:00 a.m.

Agenda Subject to Change

- 1) Roll Call
- 2) Approval of Minutes for October 4, 2022 and October 31, 2022
- 3) Approval of Financials for October and November 2022
- 4) Resolutions for Consideration:
 - I) Resolution Authorizing Additional Funding for the Sponsorship of the Yonkers Downtown Business Improvement District Holiday Lighting
 - II) Resolution Authorizing Funds for the Yonkers Citywide Fall Clean-Up
- 5) Legal Updates
- 6) Other Business
- 7) Adjournment

	Page 1
1	DRAFT
2	STATE OF NEW YORK
	CITY OF YONKERS
3	
4	Minutes of
	YEDC BOARD MEETING
5	
	October 4, 2022 - 10:30 A.M.
6	at
	470 Nepperhan Avenue
7	Yonkers, New York 10701
8	
9	
10	BEFORE:
11	MAYOR MIKE SPANO - Chairman
	MARLYN ANDERSON - Secretary
12	CECILE SINGER - President & CEO
	MELISSA NACERINO - Treasurer
13	VICTOR GJONAJ - Member
	SIBY OMMEN - IDA/YEDC Chief Fiscal
14	Officer
15	
16	
17	OTHERS:
18	MICHAEL CURTI, ESQ - Harris Beach PLLC
19	LARRY SYKES, ESQ YEDC Counsel
20	JIM VENERUSO, ESQ Veneruso Curto
21	Schwartz & Curto LLP
22	
23	
24	
25	

	Page 2
1	PROCEEDINGS
2	MR. OOMMEN: Roll call.
3	(Roll call taken.)
4	MR. OOMMEN: Mayor, we have
5	quorum.
6	MAYOR SPANO: Thank you. Is
7	everyone that's here currently
8	available to vote for the minutes
9	from July?
10	MR. OOMMEN: Yes. Melissa's
11	here.
12	MAYOR SPANO: All right. So we
13	have the minutes from July 27 in
14	front of us. Are there any
15	questions?
16	I'm hearing no questions.
17	Cecile has made a move that we
18	approve those minutes, seconded by
19	MS. NACERINO: Second.
20	MAYOR SPANO: Melissa. All
21	in favor?
22	(A chorus of ayes.)
23	MAYOR SPANO: Any negatives?
24	Hearing none.
25	MR. OOMMEN: We have one

rehabilitation of an existing

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PROCEEDINGS

2 building located at 1523 North 3 Broadway in Yonkers, lots 22, 25 and 27. The project involves the 4 5 rehabilitation of the residential 6 units which are presently in three 7 separate buildings with ground-floor 8 commercial tenants and two vacant 9 spaces. The resolution that's here 10 before you is to authorize the 11 provision of mortgage recording tax 12 for a maximum amount of \$8.145 13 million. I will note for the record 14 that the applicant has indicated that 15 they may need less than that amount. 16 But given the fluctuations in the 17 market, I would ask the board to 18 authorize that maximum amount so that 19 if there's any changes between now 20 and closing, we can make those 21 adjustments. 22 With regard to the closing, the 23 reason it is before this board, we

understand that there is a meeting at the latter part of the month, the

24

1	PROCEEDINGS
2	a concern now with everything.
3	MR. CURTI: Yes. That's right.
4	MS. SINGER: With mortgage
5	rates moving around the way they are,
6	we want to know that everybody's in a
7	secure place.
8	MR. CURTI: Another issue we're
9	hearing from a lot of the applicants
10	is that some of the labor trades,
11	they're unable to negotiate a price
12	as of right now. So for example,
13	painting, which is usually an
14	end-type of trade that's utilized, a
15	lot of painters can't promise a bid
16	price right now because of the
17	changing in prices. So we are
18	getting
19	MS. SINGER: So that's a
20	concern. So anything that comes
21	before us, we want to know that it's
22	secure.
23	MR. CURTI: That's right, yes.
24	And just so the board is aware, there
25	will be a public hearing on the other

Any negatives?

MAYOR SPANO:

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1	PROCEEDINGS
2	Hearing none. The item has passed.
3	Are there any legal updates?
4	MR. SYKES: No.
5	MAYOR SPANO: Any other
6	business?
7	No other business. I'd like to
8	ask for Victor to make a motion to be
9	adjourned, seconded by Cecile. All
10	in favor?
11	(A chorus of ayes.)
12	MAYOR SPANO: Okay. We're
13	adjourned.
1 4	(Whereupon, at 10:42 A.M., the
15	above matter was concluded.)
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1	PROCEEDINGS
2	CERTIFICATE
3	
4	STATE OF NEW YORK)
	: SS.:
5	COUNTY OF NEW YORK)
6	
7	I, ALISON DITURO, a Notary Public for
8	and within the State of New York, do hereby
9	certify:
10	That the witness whose examination is
11	hereinbefore set forth was duly sworn and
12	that such examination is a true record of
13	the testimony given by that witness.
1 4	I further certify that I am not
15	related to any of the parties to this
16	action by blood or by marriage and that I
17	am in no way interested in the outcome of
18	this matter.
19	IN WITNESS WHEREOF, I have hereunto
2 0	set my hand this 20th day of October 2022.
21	
22	
23	al Di2
	ALISON DITURO
2 4	

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[ida - seconded] Page 2

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1	DRAFT
2	STATE OF NEW YORK
_	CITY OF YONKERS
3	x
	Minutes of
4	YEDC Board Meeting
	October 31, 2022 - 11:00 a.m.
5	at
6	470 Nepperhan Avenue
	Yonkers, New York 10701
7	x
8	
9	
	BEFORE:
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	MAYOR MIKE SPANO, Chairman
11	MELISSA NACERINO, Treasurer
	CECILE SINGER, President & CEO
12	VICTOR GJONAJ, Member
	MARLYN ANDERSON, Secretary
13	
14	I D A S T A F F
	JAIME MCGILL - IDA Executive Director
15	SIBY OOMMEN - IDA CFO
	JIM CAVANAUGH - IDA President & CEO
16	
17	OTHERS:
	MICHAEL CURTI, ESQ Transaction
18	MICHAEL CORTI, EDQ. ITAMSACCION
19	Counsel
20	LARRY SYKES, ESQ. IDA/YEDC Counsel
21	RAY WILCOX, Yonkers Arts
22	SARA BRODY, Yonkers Downtown BID
23	
24	
25	

ROLL CALL:

MR. OOMMEN: MAYOR SPANO?

MAYOR SPANO: HERE.

MR. OOMMEN:

	Page 2
1	Proceedings
2	MAYOR SPANO: Good morning,
3	everyone. All of you should have the
4	minutes for the September 13th, 2022
5	meeting in front of you. Any
6	questions? Hearing no questions,
7	anyone want to make a motion we accept
8	the minutes? Cecile made a motion,
9	seconded by Melissa. All in favor?
10	(A chorus of ayes.)
11	MAYOR SPANO: Any negatives? The
12	minutes have been passed. Item three,
13	Financials.
14	MR. OOMMEN: For the month of
15	August and September we did not receive
16	any agency fees. Our cash on hand at
17	the end of September was 2.79 million
18	dollars. Thank you.
19	MAYOR SPANO: Are there any
20	questions? Cecile, any questions?
21	MS. SINGER: No.
22	MAYOR SPANO: Okay. Hearing no
23	questions, Marlyn, you want to make a
24	motion?
25	MS. ANDERSON: I make a motion.

	Page 3
1	Proceedings
2	Marilyn made a motion, seconded by
3	Cecile. All if favor?
4	(A chorus of ayes.)
5	MAYOR SPANO: Any negatives?
6	Hearing none, the item is passed.
7	Item four which is the YEDC
8	budget.
9	MS. McGILL: All board members did
10	receive a copy of our budget and the
11	forecast along with the line item
12	increment income and expenses.
13	Income is very speculative, as you
14	know, with the why DEC especially now
15	that mortgage rates are on the rise,
16	most of our closings are on refinance,
17	so we did keep the agency fees to a
18	modest projection.
19	A new line that we have this year
20	is a reimbursement of expenses from
21	Cacace so as you know the board
22	approved up to \$710,000 to be paid for
23	expenses related to Cacace garage, so
24	we expect to receive \$536,000 back in
25	revenue, reimbursement as revenue, I am

	Proceedings
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sorry, so our overall YEDC projections are up but the majority of that is because of that reimbursement.

Expenses. We do not expend to pay additional fees for the Cacace garage. We restored a budget line item that we have taken out in the past. Because our income is so restricted, we did remove any possible line items that we might not use, so we would like to restore that.

We have replaced legal fees back into that line item for a minimal amount, \$10,000. We also added a budget for community initiative, so these are items that the board has passed but has not been budgeted.

These are things like Riverfest, the Leaf Blower Program, Pride Festival, things of that nature, so we put in the \$500,000 budget for community initiative. We did spend more than that in 2022 so we would like to keep that.

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We also have an increase in our miscellaneous item and that is because we now have more in-person meetings, so you have your three year budget here.

Again the same as with the IDA, this projects a two percent increase year over year and takes out any nonreferring item. If anyone has any questions?

MR. CAVANAUGH: I think we should clarify one thing. When you indicated that we don't anticipate anymore expenditures for the Cacace garage there is a thought that the IDA, YEDC, Community Development Agency may make a capital contribution towards that garage.

The City Council has borrowed ten million dollars. The last meeting they offered ten million dollars towards the garage. It could be a 20 million dollar project, so the thought is we may take some of these reserves we have been building up to use to help pay for

	Page 6
1	Proceedings
2	that garage. That is something we may
3	be able to refine in the coming months
4	but I didn't want to leave with the
5	impression that the YEDC or the IDA
6	would have nothing to do the garage
7	going forward. Actually quite the
8	opposite.
9	MS. McGILL: We can actually add
10	that to the budget if you would like,
11	the expenditure and the revenue.
12	MR. CAVANAUGH: I don't think we
13	know what it is yet. At this point we
14	are really updating our cost estimates
15	so I'd hate to put a number out there
16	knowing full well it would be really
17	the back of the envelope at this point.
18	MAYOR SPANO: Okay. Nice job,
19	Jaime. Any questions?
20	MS. NACERINO: Jaime, just on the
21	community initiative you indicated we
22	spent more than this year so where was
23	that in the line item? Is this just a
24	line item to call it out?
25	MS. McGILL: This is the line item

	Troccounts
	Page 7
1	Proceedings
2	add-in so we didn't have it in 2022, so
3	we added \$500,000. There is a
4	reforecast that demonstrates what we
5	used. I do have a list.
6	MR. CAVANAUGH: By in large we
7	authorized them in the votes.
8	MS. McGILL: A case by case basis
9	all approved by the board.
10	MAYOR SPANO: Any other questions?
11	Hearing none.
12	MS. SINGER: Just on the
13	reforecast versus budget, the deferred
14	fees to the YEDC and Lyons Gate and
15	Ridge Hill.
16	MS. McGILL: Yes. So the
17	reforecast is a little bit misleading
18	because the YEDC did have a very
19	healthy agency fee revenue this year
20	but that was due to the fact that the
21	IDA did defer its portion of the fees
22	on Lyons Gate and Ridge Hill because
23	YEDC wasn't part of that, and
24	historically, as when YEDC is part of
25	that we do allow YEDC to take the full

Page 8 1 Proceedings 2 fee which led to IDA being a little bit 3 lower on their agency fees and YEDC being much higher than projected. 4 5 MS. SINGER: Thank you. MAYOR SPANO: Thank you. 6 Hearing 7 no other questions, Victor, you want to 8 make a motion to accept? Victor made a 9 motion that we accept the 2023 YEDC 10 budget, seconded by Cecile. All in 11 favor? 12 (A chorus of ayes.) 13 MAYOR SPANO: Any negatives? 14 Hearing none, the item is passed. 15 Number five. 16 MS. McGILL: Resolutions for 17 consideration. The only resolution on is a resolution authorizing sponsorship 18 19 for the Bronx River Parkway mural and 20 the McLean Avenue fall festival and the 21 Yonkers downtown holiday lighting which 22 we'll take up collectively. Michael 23 Curti is here to represent the 24 transaction. We do have Sarah Brody 25 here if you have any questions on the

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	Tage 7
1	Proceedings
2	holiday lighting proposal and we have
3	Ray Wilcox is here from Yonkers if you
4	have questions on the mural that is
5	proposed for the Bronx River Parkway.
6	MAYOR SPANO: Okay.
7	MS. SINGER: Where is the mural
8	for the parkway?
9	MS. McGILL: So there is a photo
10	in here that shows you. Ray, do you
11	want to speak?
12	MAYOR SPANO: Ray, are you
13	prepared?
14	MR. WILCOX: Good morning. Thanks
15	again for having me. Yeah, so the idea
16	behind if mural came because we wanted
17	to mitigate and combat some of the
18	graffiti over there.
19	The idea, the entire span of the
20	actual damaged area is about 500 plus
21	feet so we are going to scale this and
22	phase this.
23	We identified things like the
24	first one hundred feet directly from
25	the actual Yonkers Avenue bridge, a

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hundred feet south so that is a relatively a sloped area. It goes from like three feet down to 18 feet in some cases.

The idea behind it in knowing that that particular area isn't really as regulated, we want to make it so that if there is damage, we can be able to go back there and replace it easy. So the idea behind the design is that big block idea approach, majority maybe monochrome one color with some sort of narrative that goes with it.

Yonkers strong, always we are behind it. We want to create it so that if need be, the DPW can go back and slap a coat of paint on it right away.

We have a great great mural so it is a great call for art. We had tons of local designs that were actually submitted but the design that fits there is the one from New York City.

Like I said, he comes with insurance.

Proceedings

We will be doubled insured. We are insured as well and we understand he can get this done in a couple of days. He has done this particular project in the past so we wanted to be able to work with someone that actually has the experience because all artists aren't mural lists and this is a pretty big project so that's the idea behind it.

We want to be able to bring some of the community in to try to help so it is a group approach, but at the same time he will lead the direction of that design.

MR. CURTI: Mayor, there is a couple of corporation projects that corridor, 411 Bronx River Road, 705 Bronx River Road, also starting to hear the seedlings of the Kimball theater once again so obviously this mural will certainly be a benefit.

MAYOR SPANO: Any questions for Ray. Ray is involved in a number of projects for the city, does a fantastic

Proceedings

job for us and what I love about this proposal, this could be the beginning of something more for us because we are constantly fighting that battle of graffiti on those walls. That is what people are seeing when they drive through Yonkers and we want to change it up and I think what Ray has proven to us time and time again is that when his art work is up or the people that he works with, it generally isn't followed up with somebody putting graffiti on it, there is a respect that goes with that and that is great for us.

MR. WILCOX: Thank you. I appreciate that. Again, separate aside from this because I know you guys approved it, a quick update on the actual MTA project. We are right now are in the process of just like legal litigation stuff.

The MTA already approved it. We have a great design. You can ask the

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	Page 13
1	Proceedings
2	Mayor about adhering the walls, the
3	actual walls because of the MTA
4	compliance and requirements, but I give
5	a shout out to Sara Brody be she helped
6	facilitate the actual reservations,
7	love working with Sarah but that is
8	actually the process.
9	I was hoping to get that done
10	prior to the new year but we are
11	pushing.
12	MAYOR SPANO: That is a good
13	project because you are sandwiched in
14	through all that development lines and
15	just kind of completes the picture for
16	us.
17	MR. WILCOX: Absolutely. Thank
18	you all. I appreciate all the support
19	you guys allowed for us and we are here
20	for you guys always, so thank you.
21	MAYOR SPANO: Thanks for
22	everything.
23	MR. WILCOX: Absolutely. Thank
24	you, guys.
25	MAYOR SPANO: All right. Any

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1	Proceedings
2	other questions about this? Hearing no
3	other questions, anyone want to make a
4	motion? Victor made a motion, seconded
5	by Cecile. All in favor?
6	(A chorus of ayes.)
7	MAYOR SPANO: Okay. Any
8	negatives? Hearing no negatives, the
9	item is passed.
10	Larry, any legal updates?
11	MR. SYKES: No.
12	MAYOR SPANO: Any other business?
13	Anyone want to make a motion we
14	adjourn. Cecile made a motion,
15	seconded by Marlyn. All in favor?
16	(A chorus of ayes.)
17	MAYOR SPANO: Any negatives? We
18	are adjourned.
19	(Time noted: 11:20 a.m.)
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	Page 15
1	CERTIFICATION
2	
3	STATE OF NEW YORK)
4) ss.
5	COUNTY OF WESTCHESTER)
6	I, HOWARD BRESHIN, a Court Reporter
7	and Notary Public within and for the State of New
8	York, do hereby certify:
9	That I reported the proceedings that
10	are hereinbefore set forth, and that such
11	transcript is a true and accurate record of said
12	proceedings.
13	I further certify that I am not
14	related to any of the parties to this action by
15	blood or marriage, and that I am in no way
16	interested in the outcome of this matter.
17	IN WITNESS WHEREOF, I have hereunto
18	set my hand.
19	QLQR
20	Miller
21	HOWARD BRESHIN,
22	COURT REPORTER
23	
24	
25	

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Yonkers Economic Development Corp. Income Statement

For the Current Month Ending October 31, 2022

	Current Month This Year		Current Month <u>Last Year</u>		Variance Over/(Under)		Current Month Budget		Variance Budget Current Month	
Revenues										
Development Corp Fees	\$	-	\$	-	\$	-	\$	- \$	-	
Application Fee		-		-		-		-	-	
Annual Fees		-		-		-		-	-	
Miscellaneous		-		-		-		-	-	
Interest on YEDC Savings		5,975.63		706.49		5,269.14		-	5,975.63	
Total Revenues	\$	5,975.63	\$	706.49	\$	5,269.14	\$	- \$	5,975.63	
Expenses										
Payroll Expense		-		-		-		-	-	
Professional/Consulting		-		46,666.50		(46,666.50)		-	-	
Loan Payment		-		-		-		-	-	
Audit & Accounting Fees		150.00		-		150.00		200.00	(50.00)	
Legal Fees		-		-		-		-	-	
Insurance		-		-		-		-	-	
Marketing		-		-		-		-	-	
Community Initiatives		3,500.00		-		3,500.00		-	3,500.00	
Econ Dev Initiatives		-		-		-		-	-	
YIDA Management fees		-		-		-		-	-	
Interest Expense		-		-		-		-	-	
Miscellaneous Expense		250.00		150.00		100.00		150.00	100.00	
Bad Debt- Principal		-		-		-		-	-	
Bad Debt- Interest		-		-		-			-	
Total Expenses	\$	3,900.00	\$	46,816.50	\$	(42,916.50)	\$	350.00 \$	3,550.00	
Net Income	\$	2,075.63	\$	(46,110.01)	\$	48,185.64	\$	(350.00) \$	2,425.63	

Yonkers Economic Development Corp. Income Statement

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For the Ten Months Ending October 31, 2022

		Year to Date This Year		Year to Date Last Year	Variance Over/(Under)		Year to Date Budget		Variance Budget Year to Date	
Revenues										
Development Corp Fees	\$	1,063,488.50	\$	352,375.00	\$	711,113.50	\$	177,039.00	\$	886,449.50
Application Fee		600.00		-		600.00		-		600.00
Annual Fees		6,000.00		2,000.00		4,000.00		2,000.00		4,000.00
Miscellaneous		-		-		-		-		-
Interest on YEDC Savings		21,669.58		8,066.77		13,602.81		-		21,669.58
Total Revenues	_\$	1,091,758.08	\$	362,441.77	\$	729,316.31	\$	179,039.00	\$	912,719.08
Expenses										
Payroll Expense		_		-		_		-		-
Professional/Consulting		201,942.75		294,431.00		(92,488.25)		-		201,942.75
Loan Payment		-		-		-		-		-
Audit & Accounting Fees		(7,050.00)		1,200.00		(8,250.00)		2,000.00		(9,050.00)
Legal Fees		2,100.00		-		2,100.00		-		2,100.00
Insurance		9,120.00		7,168.00		1,952.00		7,885.00		1,235.00
Marketing		37,350.00		125.00		37,225.00		105,000.00		(67,650.00)
Community Initiatives		1,108,232.00		1,000.00		1,107,232.00		_		1,108,232.00
Econ Dev Initiatives		-		-		-		_		-
YIDA Management fees		_		_		_		_		_
Interest Expense		_		_		_		_		-
Miscellaneous Expense		2,084.50		56,707.83		(54,623.33)		1,950.00		134.50
Bad Debt- Principal		-		-		-		· -		-
Bad Debt- Interest		-		-		-		-		-
Total Expenses	\$	1,353,779.25	\$	360,631.83	\$	993,147.42	\$	116,835.00	\$	1,236,944.25
Net Income	\$	(262,021.17)	\$	1,809.94	\$	(263,831.11)	\$	62,204.00	\$	(324,225.17)

Yonkers Economic Development Corp Balance Sheet October 31, 2022

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ASSETS

Current Assets		
Cash and equivalents	\$	2,795,533.29
Cash - Cacace Haas Contract	\$	210,576.25
Total Current Assets	\$	3,006,109.54
Other Assets		
Total Other Assets	\$	<u>-</u>
Total Assets	\$	3,006,109.54
<u>LIABILITIES</u>		
Current Liabilities		
Accounts Payable	\$	150.00
Escrow Deposits	\$	25,000.00
Total Liabilities	_\$	25,150.00
<u>NET ASSETS</u>		
Restricted	\$	-
Unrestricted	\$	2,980,959.54
Total Net Assets	_\$	2,980,959.54
Total Liabilities & Net Assets	\$	3,006,109.54
	\$	-

Yonkers Economic Development Corp. Income Statement

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For the Current Month Ending November 30, 2022

	Current Month This Year		Current Month Last Year		<u>Variance</u> <u>Over/(Under)</u>		Current Month Budget		Variance Budget Current Month	
Revenues										
Development Corp Fees	\$	32,175.00	\$	-	\$	32,175.00	\$	-	\$	32,175.00
Application Fee		-		-		-		-		-
Annual Fees		-		-		-		-		-
Miscellaneous		-		-		-		-		-
Interest on YEDC Savings		6,648.34		683.84		5,964.50		-		6,648.34
Total Revenues	\$	38,823.34	\$	683.84	\$	38,139.50	\$	-	\$	38,823.34
Expenses										
Payroll Expense		-		-		-		-		-
Professional/Consulting		-		-		-		-		-
Loan Payment		-		-		-		-		-
Audit & Accounting Fees		-		300.00		(300.00)		-		-
Legal Fees		44,781.50		-		44,781.50		-		44,781.50
Insurance		-		-		-		-		-
Marketing		-		-		-		-		-
Community Initiatives		40,372.00		-		40,372.00		-		40,372.00
Econ Dev Initiatives		-		-		-		-		-
YIDA Management fees		-		-		-		-		-
Interest Expense		-		-		-		-		-
Miscellaneous Expense		633.00		5,000.00		(4,367.00)		-		633.00
Bad Debt- Principal		-		-		-		-		-
Bad Debt- Interest		-		-		-		-		-
Total Expenses	\$	85,786.50	\$	5,300.00	\$	80,486.50	\$		\$	85,786.50
Net Income	\$	(46,963.16)	\$	(4,616.16)	\$	(42,347.00)	\$	-	\$	(46,963.16)

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Yonkers Economic Development Corp. Income Statement

For the Eleven Months Ending November 30, 2022

	Year to Date This Year	Year to Date Last Year	Variance Over/(Under)	Year to Date Budget	Variance Budget Year to Date
Revenues					
Development Corp Fees	\$ 1,095,663.50 \$	352,375.00	\$ 743,288.50	\$ 177,039.00	\$ 918,624.50
Application Fee	600.00	-	600.00	-	600.00
Annual Fees	6,000.00	2,000.00	4,000.00	2,000.00	4,000.00
Miscellaneous	-	-	-	-	-
Interest on YEDC Savings	28,317.92	8,750.61	19,567.31	-	28,317.92
Total Revenues	\$ 1,130,581.42 \$	363,125.61	\$ 767,455.81	\$ 179,039.00	\$ 951,542.42
Expenses					
Payroll Expense	-	_	_	-	-
Professional/Consulting	201,942.75	294,431.00	(92,488.25)	-	201,942.75
Loan Payment	-	-	-	-	-
Audit & Accounting Fees	(6,900.00)	1,500.00	(8,400.00)	2,200.00	(9,100.00)
Legal Fees	46,881.50	-	46,881.50	-	46,881.50
Insurance	9,120.00	7,168.00	1,952.00	7,885.00	1,235.00
Marketing	37,350.00	125.00	37,225.00	105,000.00	(67,650.00)
Community Initiatives	1,148,604.00	1,000.00	1,147,604.00	-	1,148,604.00
Econ Dev Initiatives	-	-	-	-	-
YIDA Management fees	-	-	-	-	-
Interest Expense	-	-	-	-	-
Ground Lease Expense	-	-	-	-	-
Miscellaneous Expense	2,717.50	5,000.00	(2,282.50)	2,100.00	617.50
Bad Debt- Principal	-	-	-	-	-
Bad Debt- Interest	-	-	-	-	-
Loan Payable Larkin	-	-	-	-	-
Total Expenses	\$ 1,439,715.75 \$	309,224.00	\$ 1,130,491.75	\$ 117,185.00	\$ 1,322,530.75
Net Income	\$ (309,134.33) \$	53,901.61	\$ (363,035.94)	\$ 61,854.00	\$ (370,988.33)

Yonkers Economic Development Corp Balance Sheet November 30, 2022

Current Assets	
Cash and equivalents	\$ 2,748,570.13
Cash - Cacace Haas Contract	\$ 210,576.25
Total Current Assets	\$ 2,959,146.38
Other Assets	
Total Other Assets	\$ <u>-</u>
Total Assets	\$ 2,959,146.38
<u>LIABILITIES</u>	
Current Liabilities	
Accounts Payable	\$ 150.00
Escrow Deposits	\$ 25,000.00
Total Liabilities <u>NET ASSETS</u>	\$ 25,150.00
Restricted	\$ -
Unrestricted	\$ 2,933,996.38
Total Net Assets	\$ 2,933,996.38
Total Liabilities & Net Assets	\$ 2,959,146.38
	\$ -

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RESOLUTION

(Authorizing an Additional Sponsorship for the Yonkers Downtown Business Improvement District Holiday Lighting)

A regular meeting of the Yonkers Economic Development Corporation was convened on December 28, 2022.

The following resolution was duly offered and seconded, to wit:

Resolution No. 12/2022-19

RESOLUTION OF THE YONKERS **ECONOMIC** DEVELOPMENT CORPORATION (I) TO APPROVE AN ADDITIONAL SPONSORSHIP THE FOR **YONKERS** DOWNTOWN BUSINESS **IMPROVEMENT** DISTRICT HOLIDAY LIGHTING; AND (II) TO EXECUTE AND DELIVER ANY RELATED DOCUMENTS

WHEREAS, pursuant to the purposes and powers contained within Section 1411 of the Not-for-Profit Corporation Law (the "N-PCL") of the State of New York (the "State"), as amended, and pursuant to its certificate of incorporation filed on May 31, 2007, the YONKERS ECONOMIC DEVELOPMENT CORPORATION (the "Corporation") was established as a not-for-profit local development corporation of the State with the authority and power to own, lease and sell personal and real property for the purposes of, among other things, acquiring, constructing and equipping certain projects exclusively in furtherance of the charitable or public purposes of relieving and reducing unemployment, promoting and providing for additional and maximum employment, bettering and maintaining job opportunities, instructing or training individuals to improve or develop their capabilities for such jobs, by encouraging the development of, or retention of, an industry in the community or area, and lessening the burdens of government and acting in the public interest; and

WHEREAS, to carry out the aforesaid purposes, the Corporation has the power under the NPCL to do all things necessary to fulfill its obligations imposed by the N-PCL; and

WHEREAS, the Yonkers Downtown Business Improvement District Holiday Lighting (the "YDBID Holiday Lighting") for the 2022 holiday season will create a warm and welcoming ambiance which will activate the street, leading to an increase in foot traffic and patronage that will directly benefit downtown waterfront restaurants and other retail businesses which continue to be negatively impacted by the effects of the COVID-19 pandemic; and

WHEREAS, events such as the YDBID Holiday Lighting create an attractive environment drawing residents and visitors to the downtown core of the City; and

WHEREAS, the Corporation previously authorized, on October 31, 2022, the funding of a sponsorship to the Yonkers Downtown Business Improvement District ("YDBID") for the YDBID Holiday Lighting in an amount not to exceed \$40,372.00 (the "YDBID Holiday Lighting Sponsorship"); and

Resolution – Additional Sponsorship for the Yonkers Downtown Business Improvement District Holiday Lighting December 28, 2022

TC: Harris Beach PLLC

WHEREAS, by a letter dated November 27, 2022, YDBID submitted an updated invoice to the Corporation in the amount of \$43,524.00 for the YDBID Holiday Lighting; and

YDBID has requested an additional \$3,152.00 sponsorship to reflect the increased cost of the event (the Additional Sponsorship); and

WHEREAS, the Corporation finds that the YDBID Holiday Lighting is in the public interest; and

WHEREAS, there are sufficient funds in the Corporation account to fund the Additional Sponsorship.

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE YONKERS ECONOMIC DEVELOPMENT CORPORATION AS FOLLOWS:

<u>Section 1</u>. The Corporation hereby authorized participation in and funding of the Additional Sponsorship at a total cost not to exceed \$3,152.00.

<u>Section 2</u>. The officers, employees and agents of the Corporation are hereby authorized, on behalf of the Corporation, to deliver the Additional Sponsorship and execute and deliver any and all documents reasonably contemplated by this resolution to accomplish the Additional Sponsorship and, where appropriate, the Secretary or Assistant Secretary of the Corporation is hereby authorized to affix the seal of the Corporation to any Additional Sponsorship documents and to attest the same, all with such changes, variations, omissions and insertions as the officers of the Corporation shall approve, the execution thereof by any officer of the Corporation to constitute conclusive evidence of such approval. All acts of the officers, employees and agents of the Corporation in furtherance of the Additional Sponsorship are hereby ratified and confirmed by the Corporation.

<u>Section 3</u>. The officers, employees and agents of the Corporation are hereby authorized and directed for and in the name and on behalf of the Corporation to do all acts and things required and to execute and deliver all such agreements, certificates, instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing resolution and to cause compliance by the Corporation with all of the terms, covenants and provisions of the documents executed for and on behalf of the Corporation.

Section 4. This Resolution shall take effect immediately.

Resolution – Additional Sponsorship for the Yonkers Downtown Business Improvement District Holiday Lighting December 28, 2022

TC: Harris Beach PLLC

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

	Yea		Nay		Abstain		Absent	
Mayor Mike Spano	[]	[]	[]	[]
Marlyn Anderson	[]	[]	[]	[]
Victor Gjonaj	[]	[]	[]	[]
Hon. Cecile D. Singer	[1	[]	[]	[]
Melissa Nacerino	[]	[j	[]	[j

The Resolution was thereupon duly adopted.

YEDC Resolution 12/2022-19

STATE OF NEW YORK

Resolution – Additional Sponsorship for the Yonkers Downtown Business Improvement District Holiday Lighting December 28, 2022

TC: Harris Beach PLLC

SECRETARY'S CERTIFICATION

(Authorizing an Additional Sponsorship for the Yonkers Downtown Business Improvement District Holiday Lighting)

COUNTY OF WESTCHESTER)
I, the undersigned, Secretary of the Yonkers Economic Development Corporation, DO HEREBY CERTIFY:
That I have compared the annexed extract of minutes of the meeting of the Yonkers Economic Development Corporation (the "Corporation"), including the resolutions contained therein, held on December 28, 2022, with the original thereof on file in my office, and that the same is a true and correct copy of the proceedings of the Corporation and of such resolutions set forth therein and of the whole of said original insofar as the same related to the subject matters therein referred to.
I FURTHER CERTIFY, that all members of said Corporation had due notice of said meeting, that the meeting was in all respects duly held and that, pursuant to Article 7 of the Public Officers Law (Open Meetings Law), said meeting was open to the general public, and that public notice of the time and place of said meeting was duly given in accordance with such Article 7.
I FURTHER CERTIFY, that there was a quorum of the directors of the Corporation present throughout said meeting.
I FURTHER CERTIFY, that as of the date hereof, the attached resolutions are in full force and effect and have not been amended, repealed or modified.
IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of said Corporation this day of 2022.
Marlyn Anderson, Secretary





The Downtown/Waterfront Business Improvement District, Inc. of Yonkers, N.Y.

> Board of Directors Ken Dearden Chairman

> > Avi Aarons Vice Chair

Philip Gesue Michael Mitnick Robert Hothan Garry Klein Andrew Romano, Esq Richard Stein Sabina Moran Lou Albano Anthony Landi John Liszewski Councilwoman Shanae Williams Mayor Mike Spano

> Executive Director Sara A. Brody

Operations & Events Manager Jessica Ardrey

> Marketing & Technology Manager Angel Castro

> > Ranger Manager Josh Parker

Yonkers Downtown BID 15 Main Street Yonkers, NY 10701

> Tel: 914-969-6660 Fax: 914-969-0331

YonkersDowntown.com

December 16, 2022

Ms. Jaime McGill Yonkers Economic Development Corporation 470 Nepperhan Avenue – Suite 200 Yonkers, NY 10701

Re: Request for Additional Funds For Holiday Waterfront & Daylight 1 Park Lights

Dear Ms. McGill,

The Yonkers Downtown/Waterfront Business Improvement District ("YDWBID") provided you with an invoice for \$40,372.00 for reimbursement of the cost to have holiday lights put up on the Yonkers Waterfront and Daylight 1 Park. This amount was voted on and approved, on October 31, 2022, by the YEDC board, as the amount to reimburse the YDWBID.

We neglected to provide you with the updated invoice of \$43,524.00 for the October 31, 2022 vote, therefore we are respectfully asking your Board to vote yes to providing the YDWBID the additional \$3,152.00 at your next YEDC board meeting on Wednesday, December 28, 2022. The additional \$3,152.00 represents a few other types of lights added into the Yonkers Waterfront and the Daylight 1 Park to enhance the beauty of the design.

If approved, I understand that we will probably have to sign an addendum to the Sponsorship Agreement that has already been signed (and returned to Larry Sykes) and then the additional funds will be able to be transferred to the YDWBID by Siby Oommen.

I have attached the new proposal for the total cost of the lights for the Downtown Waterfront and Daylight 1 Park. When approved, we can also send you an invoice for the additional \$3,152.00

Should you have any questions, please feel free to contact me or Jessica Ardrey via the office phone, 914 969 6660 or via our emails. Thank you for your attention to this matter.

With gratitude,

Sara A. Brody Executive Director

Sall A Brody

Cc: J. Ardrey

K. Dearden

O. Kelleher



Yonkers Downtown/Waterfront BID

15 Main Street
Yonkers, NY 10701
9149696660
iardrev@yonkersdowntown

jardrey@yonkersdowntown.com

BILL TO

Yonkers Economic Development Corp 40 South Broadway Yonkers, NY 10701 INVOICE 10882

DATE 11/23/2022 **TERMS** Net 15

DUE DATE 12/08/2022

ACTIVITY	QTY	RATE	AMOUNT
Holiday Lights	1	3,152.00	3,152.00
Balance Due for Holiday Lights by American Christmas for the Yonkers			
Waterfront and Daylighting Area 2022			

Please Remit Payments to:

Yonkers Downtown BID 15 Main Street Yonkers, NY 10701

Prompt Payment is Required

TOTAL DUE \$3,152.00

DRAFT

RESOLUTION

(Authorizing a Sponsorship for the City of Yonkers Department of Public Works Fall Clean-Up)

A regular meeting of the Yonkers Economic Development Corporation was convened on December 28, 2022.

The following resolution was duly offered and seconded, to wit:

Resolution No. 12/2022-20

RESOLUTION OF THE YONKERS ECONOMIC DEVELOPMENT CORPORATION (I) TO APPROVE A SPONSORSHIP FOR THE CITY OF YONKERS DEPARTMENT OF PUBLIC WORKS AND LOCAL TEAMSTERS 456 FALL CLEAN-UP; AND (II) TO EXECUTE AND DELIVER ANY RELATED DOCUMENTS

WHEREAS, pursuant to the purposes and powers contained within Section 1411 of the Not-for-Profit Corporation Law (the "N-PCL") of the State of New York (the "State"), as amended, and pursuant to its certificate of incorporation filed on May 31, 2007, the YONKERS ECONOMIC DEVELOPMENT CORPORATION (the "Corporation") was established as a not-for-profit local development corporation of the State with the authority and power to own, lease and sell personal and real property for the purposes of, among other things, acquiring, constructing and equipping certain projects exclusively in furtherance of the charitable or public purposes of relieving and reducing unemployment, promoting and providing for additional and maximum employment, bettering and maintaining job opportunities, instructing or training individuals to improve or develop their capabilities for such jobs, by encouraging the development of, or retention of, an industry in the community or area, and lessening the burdens of government and acting in the public interest; and

WHEREAS, to carry out the aforesaid purposes, the Corporation has the power under the N-PCL to do all things necessary to fulfill its obligations imposed by the N-PCL; and

WHEREAS, on October 22, 2022, the City of Yonkers Department of Public Works (the "DPW"), in partnership with Local Teamsters 456 ("Local 456") held a citywide Fall Clean-Up event (the "Fall Clean-Up"), in which employees of the DPW, members of Local 456 and many community volunteers participated; and

WHEREAS, the purpose of the Fall Clean-Up was to spend a day cleaning and removing trash from vacant lots, streets, parks and other properties throughout the City of Yonkers (the "City"); and

WHEREAS, despite ongoing maintenance of properties throughout the City, there are locations that collect trash, illegal dumping and other detritus, which detracts from the quality of life for residents, negatively affects the reputation and business climate of the City, and threatens the health and safety of City residents and visitors; and

WHEREAS, many of the locations targeted during the Fall Clean-Up were in economically disadvantaged areas of the City, and/or were near to or at the location of Corporation projects and initiatives; and

WHEREAS, the Fall Clean-Up is part of ongoing efforts to create and maintain an attractive, safe and welcoming environment in the City, in order to draw residents, visitors and businesses and enhance quality of life; and

WHEREAS, in furtherance of the Corporation's mission and its charitable and public purpose of reducing the burden on government, the Corporation desires to sponsor the Fall Clean-Up, *nunc pro tunc* in an amount not to exceed \$3,600 (the "Sponsorship"); and

WHEREAS, the Corporation finds that the above contemplated program is in the public interest; and

WHEREAS, there are sufficient funds in the Corporation account to fund the Sponsorship.

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE CORPORATION AS FOLLOWS:

<u>Section 1</u>. The Corporation hereby authorized participation in and funding of the Sponsorship.

Section 2. The officers, employees and agents of the Corporation are hereby authorized, on behalf of the Corporation, to deliver the Sponsorship and execute and deliver any and all documents reasonably contemplated by this resolution to accomplish the Sponsorship and, where appropriate, the Secretary or Assistant Secretary of the Corporation is hereby authorized to affix the seal of the Corporation to any Sponsorship documents and to attest the same, all with such changes, variations, omissions and insertions as the officers of the Corporation shall approve, the execution thereof by any officer of the Corporation to constitute conclusive evidence of such approval. All acts of the officers, employees and agents of the Corporation in furtherance of the Sponsorship are hereby ratified and confirmed by the Corporation.

<u>Section 3</u>. The officers, employees and agents of the Corporation are hereby authorized and directed for and in the name and on behalf of the Corporation to do all acts and things required and to execute and deliver all such agreements, certificates, instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing resolution and to cause compliance by the Corporation with all of the terms, covenants and provisions of the documents executed for and on behalf of the Corporation.

<u>Section 4</u>. This Resolution shall take effect immediately.

TC: Harris Beach PLLC

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

	Yea		Nay		Abstain		Absent	
Mayor Mike Spano	[]	[]	[]	[]
Marlyn Anderson	[]	[]	[]	[]
Victor Gjonaj	[]	[]	[]	[]
Hon. Cecile D. Singer	[]	[]	[]	[]
Melissa Nacerino	[]	[j	[j	[j

The Resolution was thereupon duly adopted.

Resolution – Authorizing a Sponsorship for the City of Yonkers Department of Public Works Fall Clean-Up December 28, 2022

TC: Harris Beach PLLC

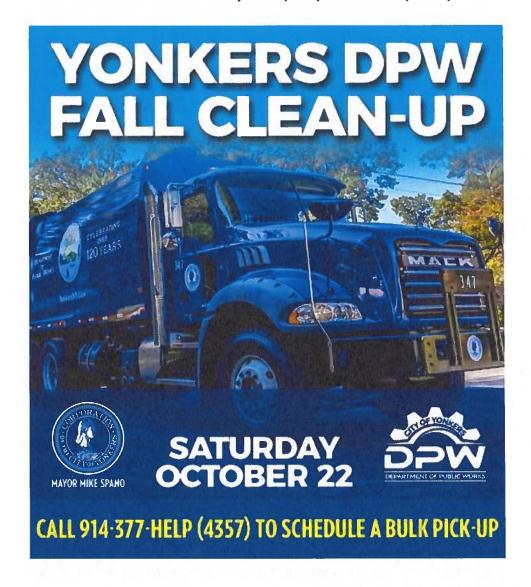
SECRETARY'S CERTIFICATION

(Authorizing a Sponsorship for the Yonkers Department of Public Works Fall Clean-Up)

STATE OF NEW YORK)) ss:
COUNTY OF WESTCHESTER)
I, the undersigned, Secretary of the Yonkers Economic Development Corporation, DO HEREBY CERTIFY:
That I have compared the annexed extract of minutes of the meeting of the Yonkers Economic Development Corporation (the "Corporation"), including the resolutions contained therein, held on December 28, 2022, with the original thereof on file in my office, and that the same is a true and correct copy of the proceedings of the Corporation and of such resolutions set forth therein and of the whole of said original insofar as the same related to the subject matters therein referred to.
I FURTHER CERTIFY, that all members of said Corporation had due notice of said meeting, that the meeting was in all respects duly held and that, pursuant to Article 7 of the Public Officers Law (Open Meetings Law), said meeting was open to the general public, and that public notice of the time and place of said meeting was duly given in accordance with such Article 7.
I FURTHER CERTIFY, that there was a quorum of the directors of the Corporation present throughout said meeting.
I FURTHER CERTIFY, that as of the date hereof, the attached resolutions are in full force and effect and have not been amended, repealed or modified.
IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of said Corporation this day of 2022.
Marlyn Anderson, Secretary

YONKERS MAYOR SPANO AND THE YONKERS DEPARTMENT OF PUBLIC WORKS ORGANIZE CITY-WIDE FALL CLEAN-UP

City-Wide Clean-Up Scheduled for Saturday, October 22 from 6AM-12PM; To Schedule Bulk Pick-Up call (914) 377-HELP (4357)



YONKERS, NY – September 27, 2022 – Yonkers Mayor Mike Spano and Yonkers Department of Public Works Commissioner Thomas G. Meier today announced that the Department of Public Works (DPW) will conduct a city-wide Fall Clean-Up on Saturday, October 22, from 6:00AM – 12:00PM. The clean-up is aimed at cleaning neglected vacant properties, city streets and community gardens throughout Yonkers.

"This fall we are taking direct action to restore the health and vibrancy of our neighborhoods," said **Mayor Spano**. "This clean-up is about teamwork and community commitment. I encourage our residents, local businesses and community associations to support our efforts as we continue to improve our city and its quality of life."

Alongside the scheduled city-wide Fall Clean-Up, sanitation trucks will collect additional bulk items from six-family dwellings or less. To schedule a bulk pick-up, residents are encouraged to call the Mayor's Help Line at 914-377-HELP (4357).

"The Department of Public Works will deploy its entire workforce to get Yonkers as clean as possible before Winter kicks in," said **DPW Commissioner Meier**.

To ensure Yonkers remains clean following the clean-up, Mayor Spano also is reminding residents to report any instances of illegal dumping to the City's anti-dumping hotline by calling 914-377-DUMP. A reward of up to \$1,000 is offered for anyone who reports a case of illegal dumping that leads to an arrest and conviction.

"If you see something, it pays to say something," said Mayor Spano. "We must all take part and take pride in keeping our city clean."

Yonkers Department of Public Works:

- 1. Picks up over 200 million pounds of trash per year with 4.6 million stops each year
- 2. Maintains over 1,000 miles of road per year
- 3. Manages the 30 million gallons of water per day that passes through the City system
- 4. Maintains over 25,000 manholes and cleans and repairs 11,500 catch basins per year
- 5. Consists of over 370 employees

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Media Contact:

Christina Gilmartin
Communications Director, Office of the Mayor



Date Prepared: <u>12/27/2022</u>



92 Waverly St. Yonkers, NY 10701 T: (914) 965-2559 F: (914) 207-6818 www.Castle-Royale.com

Catering Invoice

lient & Event Name:	Yonkers Econom	nic Dvelopmer	nt Co	rp		
Event Date: Time:	10/22/2022	R	oom:			
	Number	Item		Price		Total
	150	Lunches	@	\$20.00	1=	\$3,000.00
		Kids 8-12	@		=	\$0.00
		Infants 0 - 8	@)=	\$0.00
		Maitre d' Fee	@		=	\$0.00
		Vendors	@		9 =	\$0.00
		Ceremony	@		=	\$0.00
		Bar	@		=	\$0.00
					=	\$0.00
					=	\$0.00
				Subtotal	=	\$3,000.00
ion of Banquet Fee. To offset of	operation and administrative	expenses associated		20% Banquet Fee	=	\$600.00
ur event, Caterer imposes a Banq	uet Fee as detailed on page t	wo of your		8.875% Sales Tax	=	EXEMP'
. Any and all Banquet Fees colle	ected by Caterer are NOT tip	s nor gratuities.		3% CC Fee		\$0.00
tuity that client wishes to provid	e to event staff may do so dir	rectly.		Grand Total	=	\$3,600.00
				Payments Made	= []	\$0.00
				Remaining Balance	=	\$3,600.00

Please make checks payable to <u>Castle Royale</u> and be sure to include your event date in the memo section.

Thank you for the opportunity to serve you

-The Castle Royale Team

Print:	
Sign:	